



Let The Fulton Group find your hidden profit.

The Fulton Group is an integrated services provider specializing in indirect materials management (MRO), strategic sourcing & procurement and tool crib management solutions for manufacturing companies.

Taking the time to understand your business

At Fulton, we understand that your plant operation is unique. Rather than try and force fit a standardized managed service solution, we'll take the time to understand exactly *how* your business is different. Then we'll customize a solution that's right for you.

Our Step By Step Process

- A **Level Set Analysis** to evaluate your current indirect materials management processes.
- A **Transaction Cost Analysis** to quantify present transaction costs and identify opportunities for operational improvement.
- A **Market Basket Analysis** to compare your indirect materials costs versus industry averages.
- An **ROI Analysis** to evaluate the financial impact of improved materials management.
- A **Recommended Action Plan** to provide you with our step-by-step plan for implementation.
- A cost-effective **Integrated Services** proposal customized to meet the specific needs of your manufacturing operation.

Our Program Ties Into The **Top-line** Efforts of Your Organization

Spend Smart.

Keep your business healthy!

Your fixed and variable operating costs must remain proportionate to your sales revenue – even during a sluggish economy.

Consider a Supply Chain Checkup For Your Business

- **Internal & External Supply Chain Analysis**
- **Balanced Scorecard Supplier Assessment**
- **Marketbasket Analysis**
- **Key Performance Indicator (KPI) Analysis**

Our Services Include

- Consulting, Assessment & Spend Analysis
- RFx Hosting & Reverse Auctions
- Indirect Materials Cost Reduction (MRO)
- Best-In-Class & Demand-Based Replenishment Systems
- Tool Crib & Stockroom Management
- Strategic Sourcing & Centralized Procurement
- Technology Implementation
- Supplier Relationship Management (SRM)
- Transaction Cost Analysis
- Workflow Engineering
- Certified Purchasing Managers (CPMs) On Staff



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